



Nursing Home Damages Seminar

Sheraton Nashville Downtown | Nashville, TN

May 19-20, 2016

Presented with the Nursing Home Litigation Group

*Sponsored by: Precision Resolution, LLC
medQuest, Ltd.
Lisa Blue and Williams Kherkher*

AGENDA

Thursday, May 19, 2016

8:00 – 8:45 a.m.

REGISTRATION

Continental Breakfast Available

8:45 – 9:00 a.m.

WELCOME AND INTRODUCTIONS

9:00 a.m. – 12:30 p.m.

MORNING SESSION

- The Value of Focus Groups
- The Damages Your Clients Deserve: It All Starts with Jury Selection
- Examination Techniques: What Moves and What Cools the Jury
 - Direct Examination of Plaintiff
 - Cross Examination of Defendant's Fact Witness
- The Conservative Venue Approach to Damages

12:30 – 1:30 p.m.

LUNCH BREAK

1:30 – 5:30 p.m.

AFTERNOON SESSION

- Damages for the Decedent's Children
- Pain and Suffering for End Stage Alzheimer's and Other Impairments
- Punitive Damages: When to Seek Them
- Changing the Focus of the Fight: Challenging Caps in Elder Abuse Cases
- How to Frame Your Case While Keeping the Defense in Check

5:30 – 7:00 p.m.

NETWORKING RECEPTION

Friday, May 20, 2016

8:30 – 9:00 a.m.

Continental Breakfast Available

9:00 a.m. – 12:00 p.m.

MORNING SESSION

- **The Value of Focus Groups, continued**
- **Seeking Damages Before Arbitration Panels and in Mediation**
- **Using Medicare and Other Liens to Help**
- **Using Expert Witnesses when Seeking Damages**

12:00 – 1:30 p.m.

LUNCH BREAK

1:30 – 5:00 p.m.

AFTERNOON SESSION

- **Use of Demonstrative Evidence in Seeking Damages**
- **A New Look at Cost Reports – The Hidden Numbers**
- **The Value of Focus Groups: Putting it All Together**
- **All Faculty Roundtable Discussion**

HOTEL INFORMATION

AAJ has a limited number of rooms available at the Sheraton Nashville Downtown Hotel, 623 Union Street, Nashville, Tennessee. The special group rate is \$289.00 per night, plus state and local taxes.

To reserve a room, [CLICK HERE](#) or call (888) 627-8565 and ask for the American Association for Justice rate.

This room block will expire on Monday, April 18, 2016.

[Sheraton Nashville Downtown Hotel](#)

623 Union Street

Nashville, TN 37219

Phone: (615) 259-2000

INVITED FACULTY

Peter T. Anderson

Grenier Law Group, PLLC

Vanessa Cantley

Bahe Cook Cantley & Nefzger, PLC

Alexander M. Clem

Morgan & Morgan

Lesley Ann Clement

Clement & Associates

Kenneth L. Connor

Connor & Connor, LLC

Robert F. Daley

Robert Peirce & Associates, PC

Lauren Ellerman

Frith & Ellerman, PC

Saul G. Gruber, course advisor

Javerbaum Wurgaft Hicks Kahn
Wikstrom & Sinins, PC

David J. Hoey

Law Office of David J. Hoey, PC

Gregory L. Johnson

Johnson Moore

Martin S. Kardon, course advisor

Kanter Bernstein & Kardon, PC

Ruben J. Krisztal

Wilkes & McHugh, PA

Steven M. Levin

Levin & Perconti

Kenneth H. Levinson

Levinson & Stefani

Donna M. MacKenzie

Olsman, Mueller, Wallace &
MacKenzie, PC

Artemis H. Malekpour

Malekpour & Ball Consulting

Tad Thomas, course advisor

Thomas Law Offices, PLLC

Ernest Charles Tosh

Tosh Law Firm

WHO MAY ATTEND?

AAJ Regular, Sustaining, President's Club, Life, and Leaders Forum Members.
AAJ Paralegal Affiliates may attend this seminar if they are employed by, and attending with,
an AAJ plaintiff attorney (Regular, Sustaining, President's Club, Life, and Leaders Forum)
with the same firm address.

CANCELLATION POLICY

Cancellations received by May 11, 2016 will result in a refund less a 10% administrative charge.

Cancellations received May 12-17, 2016 will result in a voucher for the entire registration fee, which may be applied toward any AAJ Education college, seminar, or webinar held within one calendar year of the date of issue. Requests for refunds or vouchers received after May 17, 2016 will not be honored. AAJ is not responsible for any room cancellation fees or other travel fees which may result from your cancellation. Cancellation requests must be made in writing. Fax or email your cancellation letter to the registrar at 202-625-7084 or education@justice.org.

ADDITIONAL PROGRAM INFORMATION

Available CLE Credit: Approximately 13.5* credits

AAJ has filed for MCLE credit in the appropriate jurisdictions. Registered participants can receive CLE credits depending on the jurisdiction, and they will be applied to your participation in AAJ's professional recognition programs. AAJ Education programs are routinely accredited by states requiring continuing legal education. CLE questions may be addressed by calling the CLE Coordinator at 800-424-2725, ext. 8335 or 202-965-3500, ext. 8335.

To register, [CLICK HERE](#).

* Number of credits may vary depending on calculation method used by individual state accreditation agencies.
AAJ is a State Bar of California MCLE-approved provider.